

June 2017

Dear Avaya customers and partners,

Extreme Networks is a customer- and partner-centric company dedicated to delivering high-quality, software-driven, secure networking solutions that help our customers solve complicated problems. Along with being the industry's number one rated customer support organization, Extreme is dedicated to providing end-to-end, software-driven networking solutions for our enterprise customers worldwide.

Recently, Extreme [announced](#) that we were awarded the bid to acquire Avaya's networking business and we expect the transaction to close on July 1, 2017. As part of the transaction, Extreme will acquire Avaya's full line of IP networking solutions including the new core modular switching portfolio, Fabric Connect technology, and a complement of software tools. Once our purchase of Avaya's networking assets is complete, we will add these products to our portfolio of networking technologies. Combined with the pending acquisition of Brocade's data center networking business, Extreme will be the only networking provider exclusively focused on delivering solutions to the enterprise from the data center to the wireless edge.

We are excited to bring aboard the technology innovation, outstanding talent, and loyal customer base from Avaya Networking. We want to assure you that Extreme plans to:

- Honor existing support and warranties for products already purchased;
- Maintain and build on the Avaya Networking portfolio;
- Increase research & development to ensure Extreme delivers on roadmap commitments.

We look forward to officially welcoming you to Extreme in the weeks to come. In the meantime, if you have any questions or concerns, please reach out directly to your account representative for additional information.

Sincerely,



Norman J. Rice, III

EVP of Global Marketing, Supply Chain, and Corporate Development  
Extreme Networks